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CORPORATE  
FINANCE

**WOLRIGE MAHON**

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**WOLRIGE MAHON**

Corporate Finance Ltd.

## EXPERIENCE AND EXPERTISE

Our purpose is to help companies grow. Wolrige Mahon Corporate Finance Limited's team is experienced in providing corporate finance services to a wide variety of businesses in Western Canada. We work with owners and management teams who are focused on growth and improvement. Most of our clients are manufacturers, distributors and services companies with sales between \$5 million and \$500 million.

## FINANCING

We work with a wide range of financial institutions and individuals to ensure you have the capital you need to achieve your financial goals. We provide financing proposals, due diligence, valuation and negotiation services to ensure the financing gets closed.

- Bank lines;
- Term loans;
- Subordinated debt;
- Mezzanine financing;
- Trade financing;
- Equity.

## ACQUISITIONS

We help identify companies which can help make your business stronger. We help you develop strategies, provide business valuation and analysis. We approach and negotiate with sellers as well as structure, finance and close the transaction. We provide:

- Research services;
- Due diligence;
- Viability analysis;
- Financial projections;
- Tax structuring expertise;
- Valuation services;
- Negotiation assistance.

## DIVESTITURES AND SUCCESSION

We assist in the sale of companies to management or external investors. Working with our tax department, we provide estate planning and divestiture services. We assist in:

- Determining the value of the company;
- Planning the sale;
- Structuring the deal;
- Preparing the information memorandum;
- Marketing the information memorandum;
- The due diligence process;
- Negotiating the sale.

## STRATEGIC PLANNING AND PACKAGING

We help management explore strategic options through our understanding of the marketplace and industry supply chains. We can bring our financial expertise to strategic decision making and through our understanding of the marketplace, we can help identify opportunity. We provide:

- Business plans;
- Strategic plans;
- Finance proposals;
- Decision making analysis.

## FINANCIAL MANAGEMENT SERVICES

We advise on strategic and financial matters. We provide financial management services through monthly or quarterly financial analysis and reporting. We focus on the financial issues so that management can focus on building the business.

We are interested in working with companies who want to grow or improve. We will meet with you at no charge to spend time to understand your business and your particular needs. Any of our advisors would be happy to meet with you.